Building an ecosystem of eServices in Burundi



Mission: financial and social inclusion for all.

Realization by:

- Building networks of connected smallholder farmers -> Social Capital
- Provide eServices for selfdeveloment-> ICT4D
- And to operate these networks as a business -> Sustainability

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Social Capital



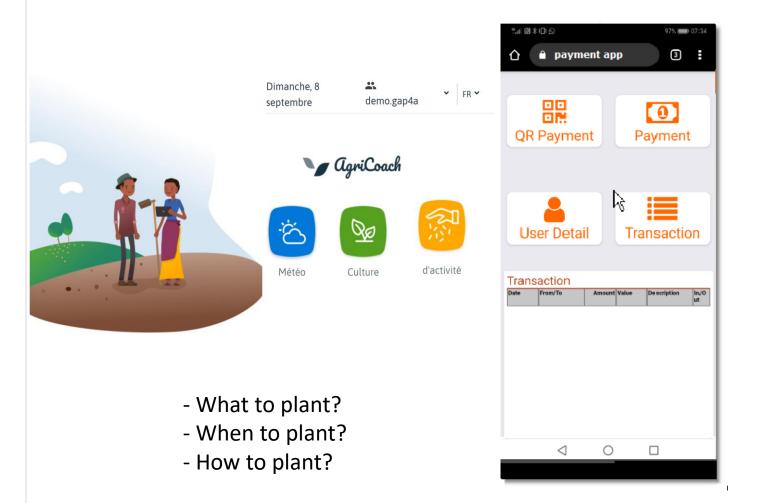
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ICT4D

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AUXF



ICT4D

AUXFIN Building an ecosystem of eServices in Burundi

97% 📰 07:34

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Payment

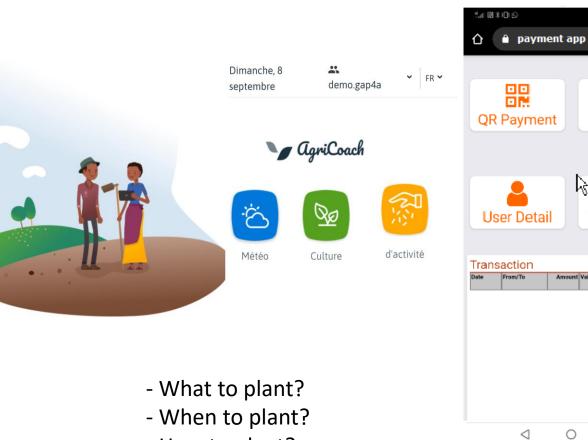
Transaction

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Seed Online



- How to plant?

BIF 100.00 Potato1 BIF 300.00 Maize1 test

Andre.jellema@auxfin.com

ICT4D

BIF 250.00

BIF 🗸 Kirundi 🗸 🐺 Sign In 🛛 Supplier

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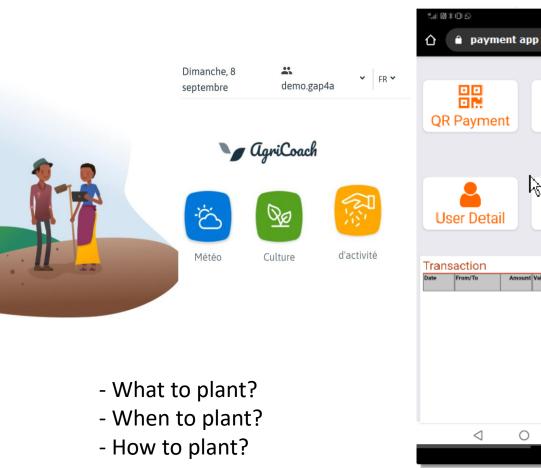
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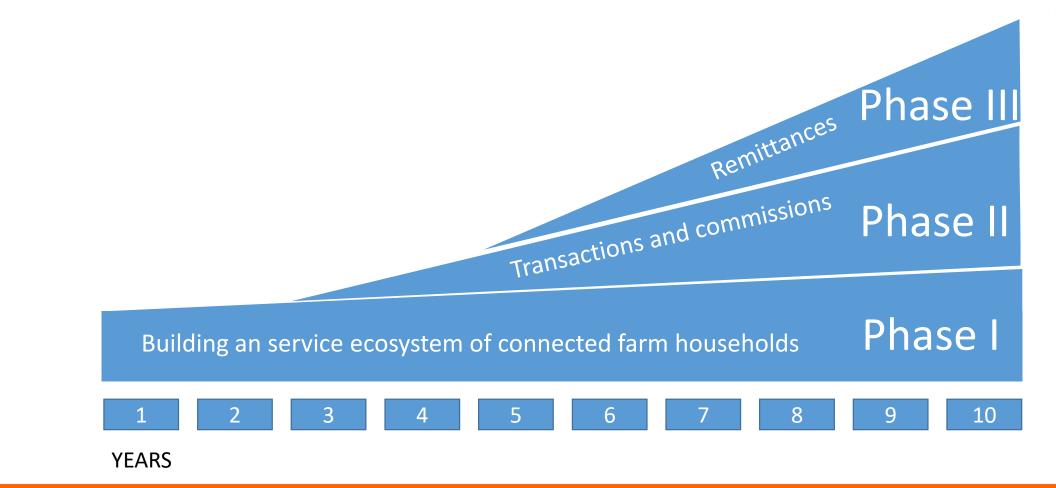


AUXFI



Access to market: WFP, Heineken

Sustainability



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Income

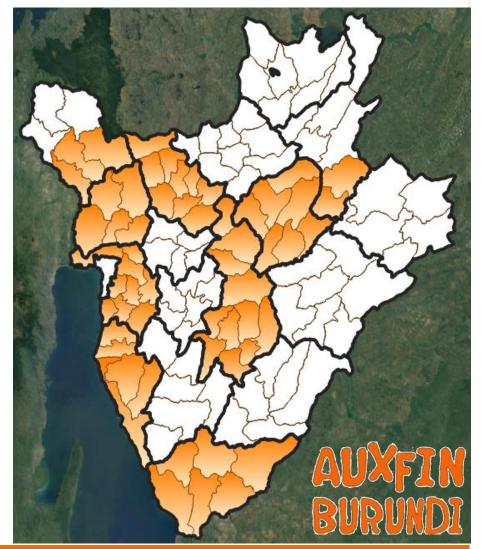
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1.3 million households registered and have an UMVA account (10 million people)

170.000 households organised in G50 as GOLDCARD members.

230.000 households are entering the program this year as GOLDCARD members.

12 MFI's integrated in 1 financial eco system to support the 1,3 million UMVA accounts



AUXFIN Building an ecosystem of eServices in Burundi

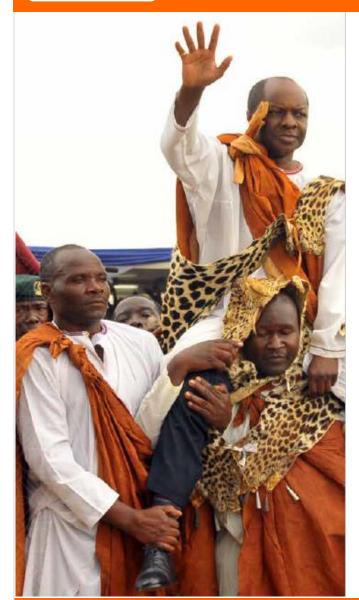
1.3 million households registered (10 million people)170 000 households are organised as G50230 000 households are entering the program this year

1 milj. Euro investment is needed to scale to the next 400 000 hh, returned in year 4 and 5 + 25% interest.

	Y1 Y	/2	Y3	Y4	Y5
Households	200 000	400 000	400 000	400 000	400 000
G50's	4 000	8 000	8 000	8 000	8 000
Cost	615 640	1 231 280	1 231 280	1 231 280	1 231 280
Income		840 000	1 764 000	1 848 000	1 848 000
Credit	650 000	400 000		-600 000	-450 000
Cost of credit				-150 000	-112 500
Cash flow	34 360	8 720	532 720	16 720	166 720



FIN Building an ecosystem of eServices outside Burundi



Buganda Kingdom has a potential markt of 1.5 milion households. Through Buganda, AUXFIN has access to 17 MFI's (180.000 members) and their mobile netwerk of K2 (200.000 members).

The plan is to build a G50 network of 240.000 households in 5 years . Investment 1.8 milj. needed, returned in year 4 and 5 + 25% interest.

	Y1	Y2	Y3	Y4	Y5
Households	7500	30000	60000	120000	240000
G50's	150	600	1200	2400	4800
Cost	658 944	791 356	969 952	1 484 752	1 761 952
Income		75 000	675 000	1 800 000	3 600 000
Credit	750 000	750 000	300 000	-300 000	-1 500 000
Cost of credit				-75 000	-375 000
Cash flow	91 056	33 643	5 047	15 247	338 047

